

Adding elegance and safety to vertical mobility

<u>www.airlift.systems</u>

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## homebuilding goes vertical



## market trend - 'growing small'

- lot prices growing 2x the rate of inflation
- multi-story is cheaper due to smaller foundation & smaller roof
- multi-story is mainstream 2x the number of ranch-styles

## the problem

- fighting the stairs daily is a challenge for many
- age in place is a problem in multi-floor spaces

### vision

 an elegant, compact, and safe personal elevator will become a must-have household attribute for the comfort of vertical living

# pitfalls of vertical mobility

- bulky metal clutter
- slow and noisy
- fall and injury hazard, unsafe
- high product and maintenance cost



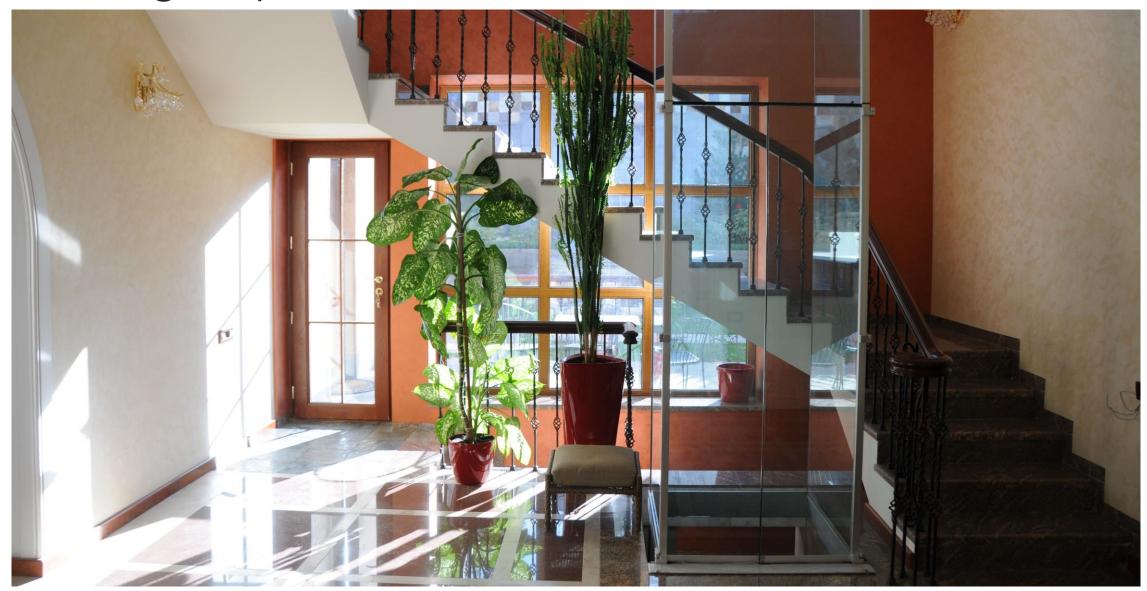








# reimagine your vertical ride



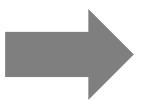
# no strings attached

## eliminated the visible clutter

from conventional designs:

- **x** rails
- **x** guides
- **x** cables
- **x** ropes
- **x** pulleys
- **x** chains
- **x** bolts
- **x** gearboxes
- \* lubrication
- \* metal skeleton
- **x** counterweight
- x concrete shaft
- \* danalina cables

## replaced with:



tempered glass, wireless cabin & vacuum technology

#### **AirLift**





## user benefits

#### lower cost of ownership

- 3x lower cost of the product •
- 3x lower cost of maintenance •

#### fully automated

- automated doors, lights and ventilation
  - 24/7 diagnostics and monitoring •

#### **ADA-compliant**

- wheelchair friendly, ADA-compliant
  - 24/7 live emergency response •

#### elegant appeal

- glass-made clutter-free display
- panoramic & boltless design



#### space efficient

- 3-5x smaller footprint, retrofit friendly
- optional opposite doors

#### fast and quiet

- 5x faster a vertical smooth bullet train
- 10x quieter whisper of the air

#### safe and fail-proof

- fall-proof, unbreakable, scratch-resistant
- trap-proof, power outage-friendly

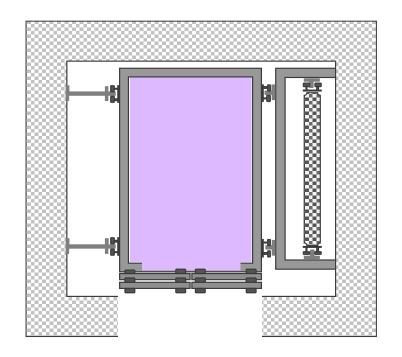
#### energy efficient and eco-friendly

- uses less energy than your refrigerator
- lubricant-free, eco-friendly, recyclable

# absurdly compact and ADA-compliant

#### traditional solution:

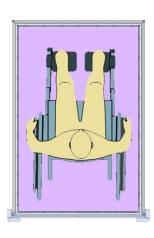
extends 3-5x beyond the cabin



AirLift:

with the **same** cabin **space** 

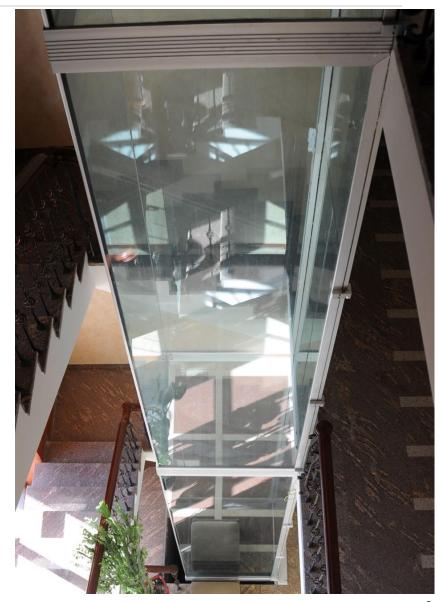






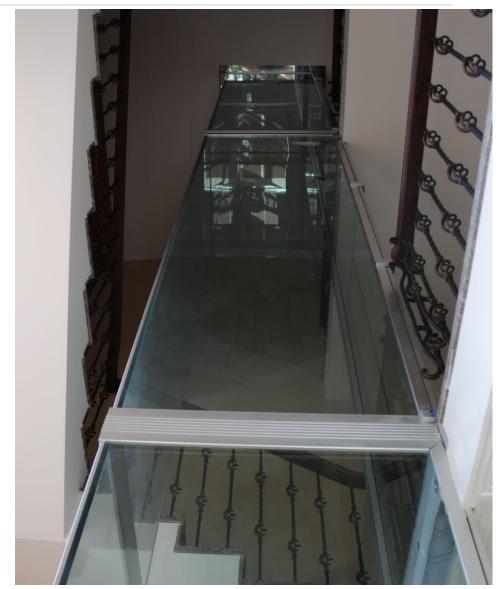
# elegant, fast, smooth and energy efficient

- elegant and boltless glass and aluminum
- **5x faster** at 20" 40"/sec
- 5x vertically stacked-up flutes stay intact
- 10x quieter at 55dB (whisper of the air)
- less power consumption than your kitchen fridge
- fully automated smart IoT device



# fallproof, scratchproof and unbreakable

- emergency brakes will halt the cabin mid-air
- tempered glass 7x stronger than float glass
- unscratchable aviation grade aluminum
- withstands sledgehammer blow
- earthquake-safe construction

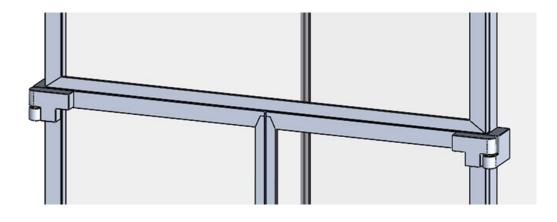


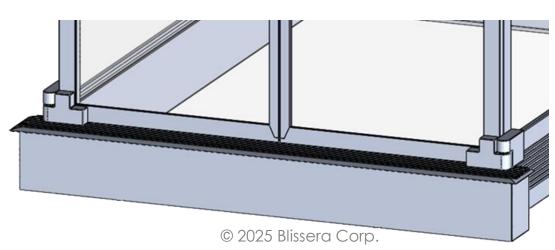
## injury-proof and child-safe

## tamperproof door-lock mechanism

## AirLift:

no gaps no holes no trenches no handles no tampering





doors are locked, at all times, except at the parked floor

# fire-resistant and power outage friendly

• glass hoistway melts at 3,000°F, resisting mostly any fire

aluminum shielding keeps electronics safe

thermo-insulated cabin keeps the cabin cooler

airtight hoistway keeps the smoke away

outage friendly – never again being stuck in an elevator



## lower cost of ownership



	Competition	AirLift™	
Hoistway*	\$80K - \$200K+	Included	
Product	\$30K - \$80K	\$40K - \$80K	
Installation	\$15K - \$35K	\$8 - \$16K	
Maintenance	\$3.5K - \$5K /y	\$1K - \$2K /y	

\* Includes shaft construction cost, excludes other remodeling expenses

**AirLift™** – 3x lower cost of ownership



## unprecedented safety

#### 24/7 monitoring

automated self-diagnostics •

24/7 emergency monitoring •

#### antiseptic, eco-friendly

- lubricant-free, odorless, eco-friendly
  - **HEPA** filter, **UV** filter, **COVID**-safe •

#### trap-proof

child-safe

- during power outage slowly descends
  - doors will open automatically •

no gaps, no holes, no trenches, injury-proof •

# • ed

#### unbreakable

- shockproof, shatterproof, scratchproof
- earthquake-safe construction

#### fallproof

- failsafe cabin
- failproof emergency brakes

#### fireproof

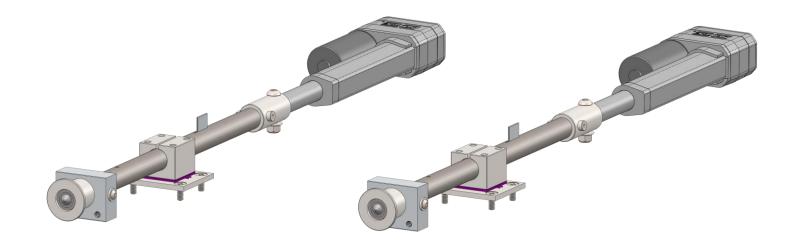
- fireproof hoistway and cabin
- may serve as a fire-escape

## door-lock mechanism, tamperproof • parking brakes

- doors locked when in motion
- parks at the stop floor



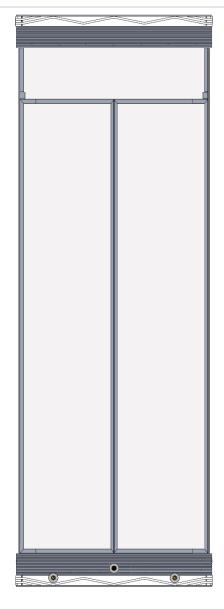
## parks at stops



Need the cabin to stay stable during loading and unloading. Achieving more with less – a multi-purpose mechanism for:

- parking at the destination floor when stopped
- locking the doors when the cabin is away
- recharging cabin batteries when parked

# odorless, eco-friendly, HEPA, UVC



- absence of rails, guides and hydraulics enables lubricant-free and odorless environment
- made of glass and aluminum the most abundant materials, fully recyclable and chemical hazard-free
- HEPA filters and UV-light air treatment ensure virusfree and bacteria-free COVID-free environment

# 24/7 emergency monitoring



- 24/7 checks for failures and the state of wearables and sends reports to cloud database
- If failures or red flags detected,
  the tech support team is alerted
- SOS authorities if unresponsive person is detected in the cabin

## elegant design

#### elegant features

- touchless controls
  - swinging doors •

#### sleek ergonomics

- hidden lights •
- "impossible" ventilation •

#### boltless appearance

- boltless cabin, boltless hoistway
  - stylish design elements •



#### panoramic hoistway

- floor-to-ceiling glass-made hoistway
- no rails, no cables, no counterweights

#### panoramic cabin

- truly panoramic glass-made cabin
- wireless cabin, no dangling cables

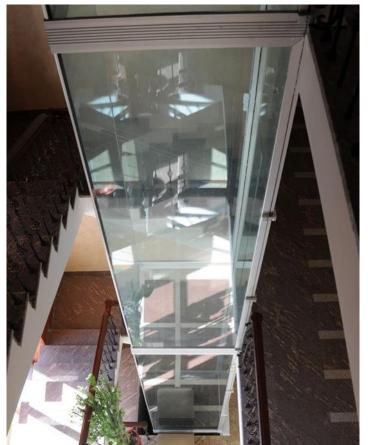
#### clutter-free design

- eloquent design free of clutter
- attraction display



# glass-made shaft – no rails, no ropes, no cables

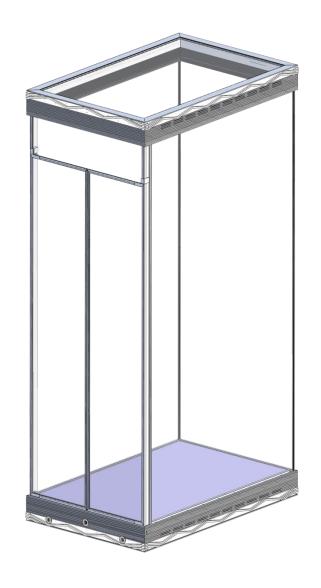


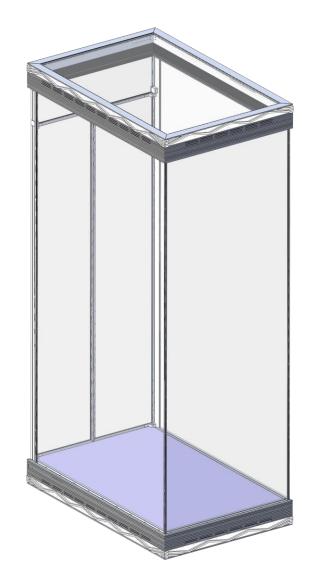






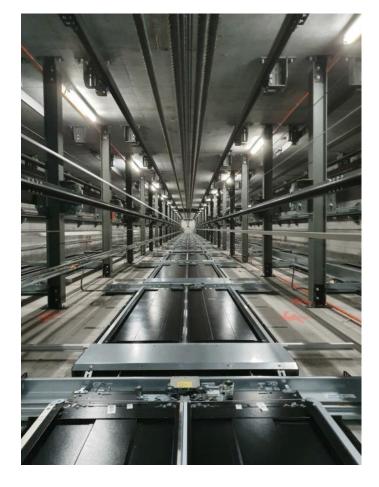
# glass-made cabin – fully wireless



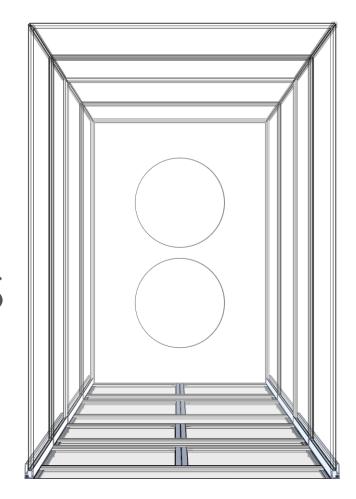




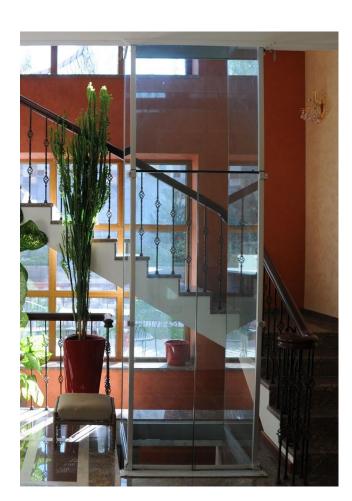
## clutter-free construction







Airlift's shaft – top view

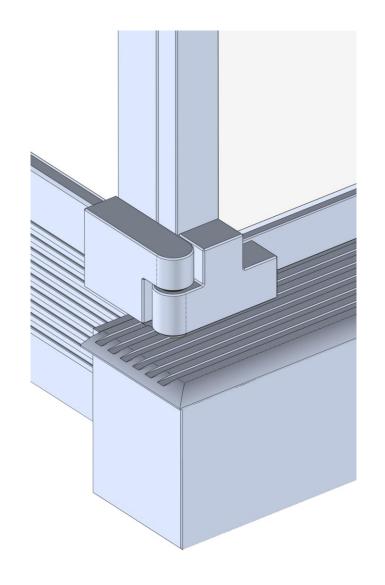


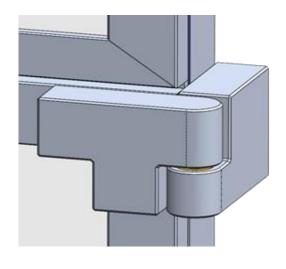
Airlift – front view

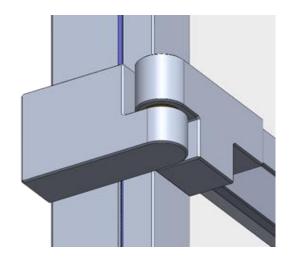
Traditional elevator shaft

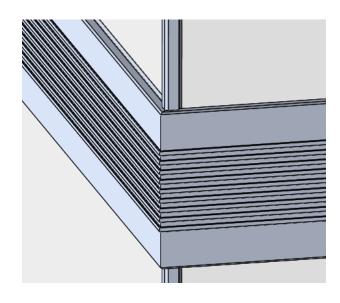
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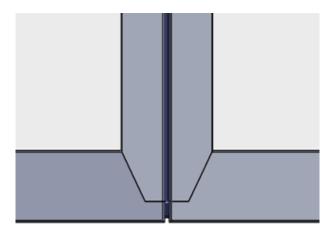
# boltless appeal





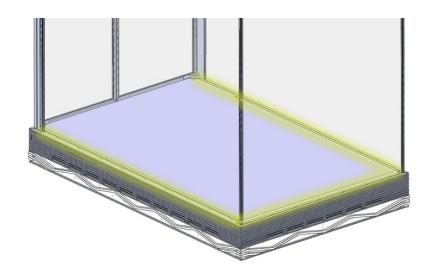






## hidden lights





- Sources of light must be located both in the ceiling and in the floor of the Cabin
- Sources of light must be hidden from the observer and must provide ambient lighting, while maintaining UPSCALE aesthetics

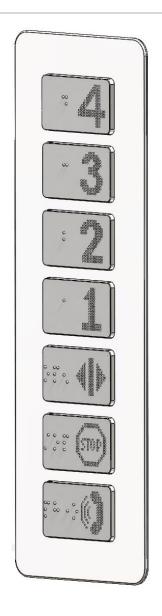
# "impossible" ventilation

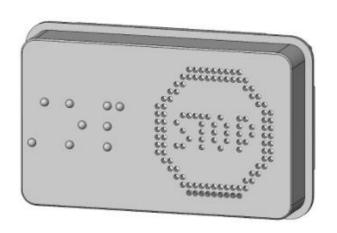
## Raising the bar

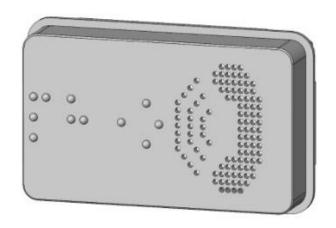
- Cabin ventilation needs to recycle Cabin air
  without compromising the Hoistway vacuum, while maintaining atmospheric pressure in the Cabin
- Cabin's ceiling frame is too narrow for housing a commercial fan with adequate ventilation
- We perform air filtration, air purification, UV light treatment, while maintaining upscale aesthetics

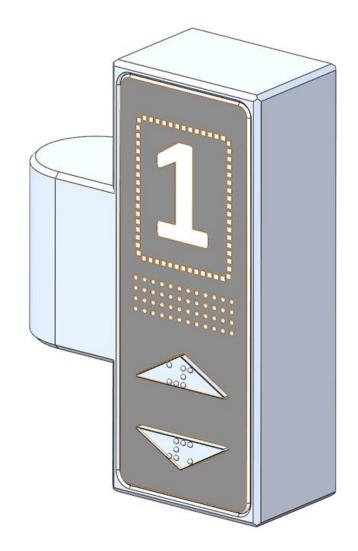


## custom controls

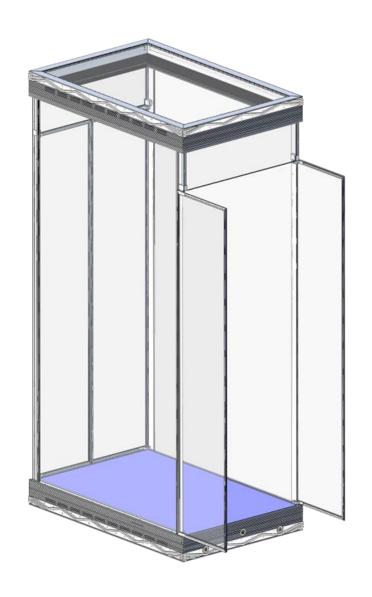








# swinging doors



## Doors in an airtight system – is a challenge:

- double doors minimize space clearance but represent a challenge for an airtight system
- must open and close in a swing operation, while maintaining airtight properties when closed
- must employ a single mechanism for door opening, as having separate door mechanisms for Cabin and Hoistway is costly
- this single door mechanism must reside in the Cabin, as replicating it for every floor is costly

## market players

affordability























**Schindler** 







safety, look, performance

we don't compete with large elevator

brands, as we serve low-rise market

**∆IRLIFT** 



# competitive advantages

Feature	∆IRLIFT		Pneumatic		Cable Driven, Chain Driven, Gearless, Hydraulic – the rest	
technology	vacuum based, wireless, IoT, automatic	<b>√</b>	pneumatic, rails, cables, manual operation	×	old tech. – rails, ropes, counterweights	×
design	tempered glass exoskeleton, scratch-resistant	✓	metal skeleton, acrylic glass, scratchable	×	clunky-chunky metal mesh design	×
safety	fallproof, fireproof, shatterproof, trap-proof	✓	fall hazard, fire hazard, breakable	x	fall hazard, fire hazard, trap hazard	×
health impact	ADA-compliant, no fumes, eco-friendly	<b>√</b>	wheelchair capable model very bulky	×	hazardous fumes from lubricants	×
footprint	<b>3-5x</b> smaller footprint for same cabin space	✓	bulky, single door requires high clearance	x	bulky, large footprint, costly to install	×
noise level	<b>55dB</b> (10x quieter) – whisper of the air	<b>√</b>	Harley Davidson in your bedroom – 85dB	×	average – 65-75dB	×
speed	<b>5-10x</b> faster – 20"- 40"/sec, smooth ride	✓	4" - 6"/sec with jerky motion	x	4" - 8"/sec	×
power usage	30 lifts daily = less power than a home fridge	✓	low to average	<b>√</b>	high – inefficient machinery & friction	×
layout options	opposite side entry for flexible layouts	✓	one-side entry only	×	opposite entry only on large models	<b>√</b>
pricing	3x lower cost of product ownership	<b>√</b>	high product & maintenance cost	×	high product & maintenance cost	×



## product roadmap

## Montblanc

#### budget series

- 2 stops
- 2 adults or 450lb
- 12"/s (30 cm/s)
- one side entry
- manual doors
- est. Q4'2027



## Kilimanjaro

#### <u>luxury series</u>

- up to 4 stops
- 4 adults or 1,000lb
- 20"/s (50 cm/s)
- dual entry, ADA
- automated doors
- est. Q4'2025



## **Everest**

#### commercial series

- up to 8 stops
- 8 adults or 2,000lb
- 40"/s (1 m/s)
- dual entry, ADA
- automated doors
- est. Q4'2028

## **Olympus**

#### ultimate series

- up to 30 stops
- 14 people or 3,000lb
- 120"/s (3 m/s)
- rotating cabin, ADA
- automated doors
- est. Q4'2030









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# reimagine your fantastic vertical ride



# Why buy AirLift

- elegant appeal
- unmatched performance
- unprecedented safety
- asset to your property
- 24/7 automated support

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